

PRINCIPAL REAL ESTATE: Our Sustainable Investing Evolution

Author: MADELINE O'DONNELL ESG Analyst, Principal Real Estate

While the term "ESG" for environmental, social, and governance topics was first coined in 2004 by authors of the UN Global Compact report "Who Cares Wins,"¹ it evolved from a long history of ethical and responsible investing. From the first century through the 19th century, religious groups established rules prohibiting their followers from certain investments. This evolved into "socially responsible" investing in the 1960's-1980's with protests calling for divestiture from defense contractors and South African investments.²

Sustainability efforts gained traction as recognition emerged that reduced energy consumption could decrease operating expenses and increase asset value. In the 1990's, organizations such as ENERGY STAR, the U.S. Green Building Council, and Global Reporting Initiative (GRI) were formed to promote sustainability and transparency in real estate.³ This was followed by the launch of ENERGY STAR Portfolio Manager to assist building owners with benchmarking their energy, water, and waste consumption, and new building sustainability certifications such as LEED in 2000.⁴

Today, commitment to sustainability is mainstream. In 2020, 92% of S&P 500 companies published sustainability reports to communicate their ESG progress to investors.⁵ As of September 2023, 66% of Fortune Global 500 companies had climate commitments and 76% are reporting annual emissions performance year over year.⁶ With buildings responsible for 40% of global greenhouse gas (GHG) emissions, leading real estate managers, including Principal Real Estate, are stepping up with carbon reduction commitments and sustainability targets of their own to fight global warming and stay ahead of industry and regulatory trends.

¹ UN Global Compact: Who Cares Wins

- ² Investopedia History of Impact Investing
- ³ ENERGY STAR, USGBC, GRI
- ⁴ ENERGY STAR, LEED
- ⁵ GA Institute: Sustainability Reporting Trends
- ⁶ Natural Capital Partners
- ⁷ Principal Asset ManagementSM is a trade name of Principal Global Investors, LLC.

AT-A-GLANCE: sustainable investing highlights

- 2008 Established Pillars of Peak Performance for office buildings (PRPI precursor), launched first Real Estate Green Property Strategy
- **2010** Principal Asset Management⁷ became a signatory to UN-Sponsored Principles for Responsible investment
- 2012 Principal Financial Group named a CDP S&P 500
 Climate Performance Leader

2013 Formalized our Sustainability Platform: The Pillars of Responsible Property Investing (PRPI)

2016 First ENERGY STAR® Partner of the Year award

2021 First commitment by a Principal Real Estate strategy to achieve net zero by 2030



Principal Financial Group (PFG) was named a CDP S&P 500 Climate Performance Leader ("Climate A List") from 2013 to 2015 and earned an A- or higher score annually from 2013 through 2020.



Epicenter Apartments was one of the first ENERGY STAR certified multifamily properties.

The Real Estate Core Property Strategy's Epicenter property was awarded one of the first ENERGY STAR certifications for a multifamily property, recognizing the property's success in reducing their energy use. This award was especially meaningful given the challenges with collecting multifamily utility data.

The Financial Stability Board created the <u>Task Force on Climate-</u> <u>Related Financial Disclosures</u> (<u>TCFD</u>) to develop voluntary, consistent climate-related financial risk disclosures for investors. In support of TCFD, Principal Financial Group publishes a TCFD Index annually detailing how we approach and manage climate risks and opportunities, and Principal Real Estate's ESG Report began aligning aligning with TCFD in 2022.

01 2014

The Pillars of Peak Performance for office buildings was expanded into our proprietary sustainability platform: the <u>Pillars of Responsible Property Investing (PRPI)</u>. This provided guidance for office, retail and multifamily properties. The three pillars that guided our approach to real estate investment and management were market resilience, corporate governance, and property performance. In support of this platform, we created a dashboard for our property management teams to monitor their property's progress towards PRPI goals.

Pillars of Responsible Property Investing - 2013 edition

Corporate

Market resilience Reinforcing the social and economic vitality in markets where we do business through:

- Equitable contractingCommunity investment
- Healthy and
 productive buildings

governance Managing risk and meeting investor objectives through: • Integrity

- Transparency
- Managerial oversight

Delivering enhanced financial and environmental

Property

- performance through:
 Benchmarking energy, water,
- energy, water, and waste
 Operational best
- Operational best practices
 Stakeholder
- stakenolder engagement

We began quarterly performance reporting on our energy use and building certifications (this was later expanded to include carbon, water, waste, and building certification data).

Principal Real Estate became an investor member of GRESB and joined the Department of Energy's (DOE's) <u>Better Buildings Alliance</u>. These partnerships showed our continued commitment to ESG and collaboration to accelerate the adoption of energy efficiency. Participation in industry groups is a key engagement activity as we seek to continuously improve our sustainability platform and share best practices with the market.

December 12, 2015: The Paris Agreement was adopted at COP 21, setting goals for carbon emissions reduction to limit global warming to 2°C.

Building on the success of the first Real Estate Green Property Strategy, we launched a second Real Estate Green Property Strategy.

We introduced a centralized hub for all property manager resource documents and developed two key documents our PRPI Stakeholder Engagement Toolkit and Property Performance Guidelines—to provide property management teams with clear expectations for property performance and practices for engaging stakeholders in activities that support our sustainability goals.



We earned our first <u>ENERGY STAR</u> <u>Partner of the Year Award</u> for our superior energy management results and launched an <u>IREM Certified</u> <u>Sustainable Property (CSP)</u> pilot as a member of the IREM Charter Group.

ESG criteria was incorporated into our appraisal process to better evaluate assets from a sustainability and risk perspective.

Our sustainability platform grew with the acquisition of Principal Real Estate Europe and subsequent inclusion of European strategies in the PRPI platform. This included submitting our first European strategy to GRESB.

We incorporated industrial buildings and private debt into our sustainability platform.

The PFG Global Reporting Initiative (GRI) Index and Task Force on Climate-Related Financial Disclosures (TCFD) Index were first published in 2019 and are updated annually. Reports are available on The Principal <u>ESG Data Center</u>.

² IMT and the U.S. Department of Energy's Better Building Alliance awards landlords and tenants who incorporate green leasing to drive highperformance and healthy buildings.



2017

2018

2019

Our first Real Estate Green Property Strategy was realized.

To support our sustainability goals, we launched the PRPI Handbook and Addendum for Property Managers with stepby-step instructions for meeting our sustainable operations requirements, piloted our Energy Playbook initiative to reduce energy at specific properties through targeted analysis and improvement, and added green lease clauses to our standard leases to support initiatives for energy and water reduction, waste diversion, and improved data coverage.



We were named a <u>Green Lease Leader</u>,² a national recognition for our incorporation of green lease language to drive high-performance and healthy buildings. Since our first award in 2017, we have earned another two consecutive Green Lease Leaders awards with Gold Recognition: 2020-2022 and 2023-2025. We also earned some of our first <u>BOMA 360</u> designations.

A partnership with the U.S. Department of Energy (DOE) Data Lab analyzed the impact of sustainable investing based on the performance data of 131 Principal Real Estate properties. The <u>study</u> found that green properties measured stronger than non-green properties on six metrics:

- ↑ Higher market value/SF
- ↑ Higher rent/SF
- ↑ Higher NOI/SF
- ↑ Higher occupancy
- \downarrow Lower rental concessions
- ↓ Lower operating expenses/SF

Note: while the study identified correlations between green buildings and financial performance, its analysis was not designed to distinguish causation or the underlying source of the improved performance.

We completed a pilot climate risk analysis on the Real Estate Core-Plus Strategy in 2019 to screen assets for exposure to physical risks such as extreme drought, flooding, wildfires, and more. For any property with an identified risk, we distributed surveys and climate risk strategies to help correctly assess and mitigate risk.

To support the incorporation of ESG considerations in private debt practices, we established the Private Debt Sustainable Investing Working Group and developed Sustainability Guidelines for Private Debt Origination to encourage ESG efforts and private debt alignment with Principal Real Estate sustainability objectives.

2020

202[·]

COVID-19 created increased scrutiny on the impact of building design and operations on occupant health.

PFG reported to the Sustainability Accounting Standards Board (SASB) Standards for the first time for 2020 to bring industry-specific rigor to our sustainability disclosure. Reports are available on The Principal ESG Data Center.



Select multifamily properties began pursuing National Green Building Standard (NGBS) Green certification to certify their high performance in site design; resource, water, and energy efficiency; indoor environmental quality; and building operations and maintenance.

Our <u>PRPI Platform</u> was enhanced to reflect current best practices, including the expansion of our guiding principles from three (market resilience, corporate governance, and property performance) to five: environmental performance, occupant experience, community impact, climate resilience, and managerial excellence.

> PFG joined the United Nations Global Compact as part of our corporate commitment to a more sustainable world.

The Borrower Engagement Toolkit was developed to help our private debt team support borrowers with sustainability best practices. The Fitwel-certified Llewellyn multifamily development was thoughtfully designed for

improved tenant wellbeing.

Broadway Tower earned Fitwel 2-Star largely due to its strategic, walkable location, outdoor spaces, and protocol for indoor environmental quality.

We became a <u>Fitwel Champion</u>, which means we have committed to optimizing our portfolio of buildings for health and wellness. This, along with the established health and wellness protocols in our PRPI Platform, helped our property and asset management teams formulate property-specific action plans for addressing COVID-19.

We launched our next generation of carbon and environmental targets. By 2035, we seek to reduce our greenhouse gas emissions by 40%, energy use intensity, water use intensity, and waste by 20%, achieve 50% data coverage, 20% renewable energy, and building certifications for 50% of the portfolio. By 2050, we are targeting Net Zero carbon emissions. The targets stated above may not materialize. Targets are calculated against a 2019 baseline. Baselines are individually set for each property depending on data availability and property acquisition/development date. The first 12 months of available data on or after calendar year 2019 will be utilized as the baseline for each asset. These targets and the calculation methodology will be reviewed every 5 years and adjusted in alignment with industry standards. Targets apply to open-end discretionary private equity funds.

We digitized and expanded our standard borrower survey for improved ESG data collection and analysis within our private debt portfolio.

Principal Asset Management began reporting to the UK Stewardship Code. Reports are available on The Principal <u>ESG Data Center.</u>

The EU's Sustainable Finance Disclosure (SFDR) regulation came into effect, marking the start of a significant transition for the financial services sector. The EU also launched its ESG regulation ("EU Taxonomy"), establishing a list of environmentally sustainable economic activities and requiring disclosure of these activities, such as climate change mitigation (reducing greenhouse gas) and adaptation (resilience).

The integration of climate risk analysis into our private equity acquisitions and development due diligence process improved identification and mitigation of physical and transition risk. Additionally, we completed portfoliolevel climate risk analyses to review climate risk on standing assets in three U.S. private equity strategies.

Building on the success of the first two Real Estate Green Property Strategies, we released our third Real Estate Green Property Strategy in 2022.

Launch of Water Scarcity Working Group, comprised of private equity and debt producers who are responsible for covering markets impacted by water scarcity, engineers, research and sustainability team members. As a result of the Working Group's research, water scarcity risk is now analyzed as part of our standard climate risk analysis process, and market-specific impact reports and water management practices are utilized to inform underwriting and valuations where applicable.

Two assets in Texas executed a multiyear agreement for wind-generated green energy, which is expected to avoid 270 metric tons of CO2 equivalent annually.





Looking to the future, we will continue to adapt and refine our sustainable investing platform as the ESG landscape evolves. We will remain involved in industry groups to inform reporting standards and monitor regulations. Property and fund regulatory compliance will continue to be monitored, and new requirements will be approached proactively. We are excited to continue our sustainable investing journey in the coming years as we work toward net zero greenhouse gas emissions, reduce our environmental impact, increase our social contribution, and continue to provide risk-adjusted returns to our investors.

Risk Considerations

Past performance does not guarantee future results. Investing involves risk, including possible loss of principal. Potential investors should be aware of the risks inherent to owning and investing in real estate, including: value fluctuations, capital market pricing volatility, liquidity risks, leverage, credit risk, occupancy risk and legal risk. All these risks can lead to a decline in the value of the real estate, a decline in the income produced by the real estate and declines in the value or total loss in value of securities derived from investments in real estate.

Important information

This material covers general information only and does not take account of any investor's investment objectives or financial situation and should not be construed as specific investment advice, a recommendation, or be relied on in any way as a guarantee, promise, forecast or prediction of future events regarding an investment or the markets in general. The opinions and predictions expressed are subject to change without prior notice. The information presented has been derived from sources believed to be accurate; however, we do not independently verify or guarantee its accuracy or validity. Any reference to a specific investment or security does not constitute a recommendation to buy, sell, or hold such investment or security, nor an indication that the investment manager or its affiliates has recommended a specific security for any client account. Subject to any contrary provisions of applicable law, the investment manager and its affiliates, and their officers, directors, employees, agents, disclaim any express or implied warranty of reliability or accuracy and any responsibility arising in any way (including by reason of negligence) for errors or omissions in the information or data provided.

This material may contain 'forward looking' information that is not purely historical in nature. Such information may include, among other things, projections and forecasts. There is no guarantee that any forecasts made will come to pass. Reliance upon information in this material is at the sole discretion of the reader.

Neither this document, nor the ESG considerations contained therein, relate to a specific investment strategy/product managed by Principal Global Investors, LLC (or its affiliates) nor their classification under the Sustainable Finance Disclosure Regulation (EU) No. 2019/2088. More information on Principal Global Investors responsible investment policy can be found at <u>https://www.principalglobal.com/about-us.</u>

Integration of sustainability considerations and/or environmental, social and governance (ESG) factors is gualitative and subjective by nature. There is no guarantee that the criteria used, or judgment exercised, will reflect the beliefs or values of any particular investor. Investment teams have a high degree of investment process autonomy and may consider or weight sustainability and/or ESG criteria or factors differently (or not at all). For those teams that consider sustainability and/or ESG factors as part of the investment process in strategies that are not explicitly sustainability and/ or ESG-oriented, those sustainability considerations and/or ESG factors are generally no more significant than other factors in the investment selection process, such that sustainability considerations and/or ESG factors may not be determinative in deciding to include or exclude any particular investment in the portfolio. Information regarding responsible practices or other sustainability metrics, including ESG data, differs by source and may not be accurate or complete. Integration of sustainability considerations and/or ESG factors may present additional advantages or risks, may not protect against market risk or volatility, and under certain circumstances may detract from investment performance. You should not make any investment assumptions based solely on the information contained herein. Information is provided as additional insight into the relevant investment processes and should not be viewed as a change in an investment team's underlying investment objectives, strategies, risk parameters, or portfolio construction guidelines. There is no assurance that any strategy or integration of sustainability considerations and/or ESG factors will be successful or profitable.

¹The U.S. Environmental Protection Agency (EPA) annually honors organizations that have made outstanding contributions to protecting the environment through energy efficiency.

²Green Lease Leader - IMT and the U.S. Department of Energy's Better Building Alliance awards landlords and tenants who incorporate green leasing to drive high-performance and healthy buildings. This material is not intended for distribution to or use by any person or entity in any jurisdiction or country where such distribution or use would be contrary to local law or regulation.

This document is issued in:

- The United States by Principal Global Investors, LLC, which is regulated by the U.S. Securities and Exchange Commission.
- Europe by Principal Global Investors (Ireland) Limited, 70 Sir John Rogerson's Quay, Dublin 2, D02 R296, Ireland. Principal Global Investors (Ireland) Limited is regulated by the Central Bank of Ireland. Clients that do not directly contract with Principal Global Investors (Europe) Limited ("PGIE") or Principal Global Investors (Ireland) Limited ("PGII") will not benefit from the protections offered by the rules and regulations of the Financial Conduct Authority or the Central Bank of Ireland, including those enacted under MiFID II. Further, where clients do contract with PGIE or PGII, PGIE or PGII may delegate management authority to affiliates that are not authorised and regulated within Europe and in any such case, the client may not benefit from all protections offered by the rules and regulations of the Financial Conduct Authority, or the Central Bank of Ireland. In Europe, this document is directed exclusively at Professional Clients and Eligible Counterparties and should not be relied upon by Retail Clients (all as defined by the MiFID).
- United Kingdom by Principal Global Investors (Europe) Limited, Level 1, 1 Wood Street, London, EC2V 7 JB, registered in England, No. 03819986, which is authorised and regulated by the Financial Conduct Authority ("FCA").
- This document is marketing material and is issued in Switzerland by Principal Global Investors (Switzerland) GmbH.
- United Arab Emirates by Principal Global Investors LLC, a branch registered in the Dubai International Financial Centre and authorized by the Dubai Financial Services Authority as a representative office and is delivered on an individual basis to the recipient and should not be passed on or otherwise distributed by the recipient to any other person or organisation.
- Singapore by Principal Global Investors (Singapore)Limited (ACRA Reg. No. 199603735H), which is regulated by the Monetary Authority of Singapore and is directed exclusively at institutional investors as defined by the Securities and Futures Act 2001. This advertisement or publication has not been reviewed by the Monetary Authority of Singapore.
- Australia by Principal Global Investors (Australia) Limited (ABN 45 102 488 068, AFS Licence No. 225385), which is regulated by the Australian Securities and Investments Commission and is only directed at wholesale clients as defined under Corporations Act 2001.
- Hong Kong SAR (China) by Principal Investment & Retirement Services Limited, which is regulated by the Securities and Futures Commission. This document has not been reviewed by the Securities and Futures Commission.
- Other APAC Countries/ Jurisdictions, this material is issued for institutional investors only (or professional/sophisticated/qualified investors, as such term may apply in local jurisdictions) and is delivered on an individual basis to the recipient and should not be passed on, used by any person or entity in any jurisdiction or country where such distribution or use would be contrary to local law or regulation.

Principal Global Investors, LLC (PGI) is registered with the U.S. Commodity Futures Trading Commission (CFTC) as a commodity trading advisor (CTA), a commodity pool operator (CPO) and is a member of the National Futures Association (NFA). PGI advises qualified eligible persons (QEPs) under CFTC Regulation 4.7.

© 2024 Principal Financial Services, Inc. Principal[®], Principal Financial Group[®], Principal Asset Management, and Principal and the logomark design are registered trademarks and service marks of Principal Financial Services, Inc., a Principal Financial Group company, in various countries around the world and may be used only with the permission of Principal Financial Services, Inc. Principal Asset Management^{5M} is a trade name of Principal Global Investors, LLC. Principal Real Estate is a trade name of Principal Real Estate Investors, LLC, an affiliate of Principal Global Investors.

MM12742-01 | 04/2024 | 3482980-042025