

Principal European Equity

31 March 2024

Strategy description

The strategy aims to provide long-term capital growth by investing primarily in the shares of European-domiciled companies. The strategy is research driven and focused on bottom-up stock selection, not bold calls on macro or geopolitical conditions.

Strategy facts

Manager: Principal Global Equities

Inception: 1 January 1994
Index: MSCI Europe NTR Index

Targeted number of holdings¹: 75-150

Expected turnover¹: <75%

Key differentiators

- We invest in businesses we believe are becoming better as a result of positive change: innovators, renovators, and pacesetters.
- We identify them ahead of the market by recognizing potential underappreciated growth and improvement opportunities.
- We isolate stock selection as the key driver of results, delivering style consistency over time using a comprehensive system of checks and balances.

Portfolio management

Juliet Cohn

42 years' experience

Paul Blankenhagen, CFA 32 years' experience

Investment philosophy

We believe bottom-up stock selection is the most reliable and repeatable source of consistent performance. We also recognize that persistent behavioral biases and impediments to capital flows create market inefficiencies and opportunities. We seek to exploit these anomalies through focused fundamental research and disciplined risk management.

Composite performance (%)

	3M	1YR	3YR	5YR	10YR	Performance Start (1 April 2000)
Principal European Equity (gross)	7.44	16.19	4.02	9.18	6.36	5.72
Principal European Equity (net)	7.31	15.61	3.50	8.67	5.87	4.95
MSCI Europe NTR Index	5.23	14.11	6.18	7.95	4.44	4.13

12-month rolling returns (%)

	Apr 19 - Mar 20	Apr 20 - Mar 21	Apr 21 - Mar 22	Apr 22 - Mar 23	Apr 23 - Mar 24
Principal European Equity (gross)	-10.87	54.73	0.20	-3.32	16.19
Principal European Equity (net)	-11.25	54.09	-0.30	-3.80	15.61
MSCI Europe NTR Index	-15.50	44.95	3.51	1.38	14.11

Source: Principal Global Investors.

As of March 2024. Investing involves risk, including possible loss of principal. Periods over one year are annualized. Please see disclosures for additional information on performance.

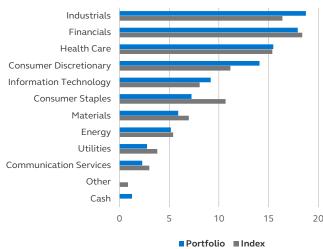
Risk Considerations

- The potential for profit is accompanied by the possibility of loss.
- Equity markets are subject to many factors, including economic conditions, government regulations, market sentiment, local and international political events, and environmental and technological issues that may impact return and volatility.
- There is a risk that an investment will decline in value.

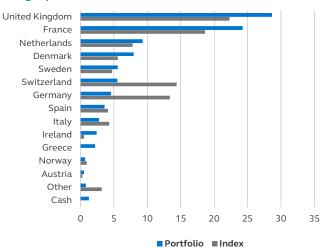
Top 10 holdings (%)²

	Location	Sector	Portfolio	Index	Active weight ³
1 Novo Nordisk A/S	Denmark	Health Care	5.8	3.8	2.0
2 Asml Holding Nv	Netherlands	Information Technology	4.8	3.5	1.3
3 Astrazeneca Plc	United Kingdom	Health Care	3.4	1.9	1.5
4 Royal Dutch Shell Plc	United Kingdom	Energy	3.1	2.0	1.2
5 Lvmh Moet Hennessy Louis Vuitton Se	France	Consumer Discretionary	3.1	2.3	0.9
6 Schneider Electric Se	France	Industrials	3.0	1.1	1.9
7 Hermes International Sca	France	Consumer Discretionary	2.2	0.7	1.5
8 Iberdrola Sa	Spain	Utilities	2.2	0.7	1.5
9 3I Group Plc	United Kingdom	Financials	2.1	0.3	1.8
10 Sanofi	France	Health Care	2.1	1.0	1.1

Sector allocation (%)²



Geographic allocation (%)²



Portfolio characteristics²

	Portfolio	Index
Return on equity	16.7%	16.1%
Earnings growth ⁴	11.0%	10.7%
Active share ⁵	63.0%	-
Earnings revisions ⁷	-17.0%	-33.7%
Price/earnings ⁶	17.5x	16.6x
Number of holdings	85	421
Market cap (weighted average)	\$135.2B	\$121.4B

Composite risk statistics (gross)8

	3YR	5YR
Sharpe ratio	0.07	0.38
Standard deviation	19.29	18.94
Information ratio	-0.49	0.25
Tracking error	4.47	4.88

Due to rounding, figures and percentages shown may not add to the total or equal 100%. The index benchmarks are referred to for comparative purposes only and are not necessarily intended to parallel the risk or investment approach of the portfolios included in the composites and the methods of calculating performance of the composite and the index may not be identical.

² Source: FactSet. Characteristics and weightings shown are of the representative portfolio. FactSet data is subject to revision over time, which may result in slight differences among data points reported during the same period.

³ Portfolio security weight minus the benchmark security weight.

⁴ Average of trailing one-year and forward one-year earnings per share (EPS) growth.

 $^{^{5}}$ Percentage of companies with positive EPS revisions less percentage with negative EPS revisions.

⁶ Forward one-year price/earnings estimates.

 $^{^7}$ A measure of the proportion of stock weights in a manager's portfolio that differ from the index.

⁸ Source: Principal Global Investors.

Principal European Equity As of 31 March 2024

3

Investment process overview

2

Independent idea **generation** using proprietary stock ranking framework

In-depth evaluation of positive change catalysts, sustainability, and risk considerations

Strong collaboration between analysts and portfolio managers aligns high conviction company recommendations with portfolio objectives

Isolating stock selection as the primary driver of results, using a comprehensive system of checks and balances to help avoid unrewarded risks

4

Perspective and precision: a disciplined, repeatable approach for better fundamental outcomes

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All figures shown in this document are in U.S. dollars unless otherwise noted.

Indices are unmanaged and do not take into account fees, expenses and transaction costs are not available for direct investment.

The MSCI Europe Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed markets in Europe. Information regarding the comparison to the MSCI Europe Index is available upon request.

Composite performance results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Gross performance shown does not reflect the deduction of investment management fees and certain transaction costs, which will reduce portfolio performance. Net performance results reflect a reduction for investment advisory fees based on the firm's applicable asset management fee schedule. Effective March 2021, composite net performance is calculated using the highest applicable fee as shown in the composite fee schedule. Prior to March 2021, composite net returns were derived based the aggregation of underlying portfolios net returns that were either calculated by applying actual client fees for non-affiliated clients or a model tiered fee schedule for affiliated clients, unless otherwise noted. Composite net returns after January 1, 2011, are inclusive of performance-based fees (where applicable). Performance-based fees are accounted for on a cash basis. Prior to January 2003 certain comminigled funds which reduires for the appropriate fees. Therefore the appropriate fees. reflected a deduction for administrative fees in addition to direct trading expenses and investment management fees. Therefore, the average fees will be higher during these time periods.

Each portfolio included in the composite is managed according to its own individual investment restrictions and limitations and therefore their characteristics may vary from those of the Representative Portfolio shown. Portfolio performance, characteristics and volatility may differ from the benchmark shown. Holdings and weightings are subject to change daily. The holdings listed should not be considered a recommendation to purchase or sell any security and there is no assurance an investment in these securities will be profitable.

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