

The Principal Alternative Credit team is comprised of seasoned lending professionals, many of whom have worked together for more than 20 years. Our team has extensive experience across originations, underwriting and portfolio management, with significant credit investing experience across all major industries and through multiple credit cycles.



**Tim Warrick, CFA** – Managing Director, Group Head

Phone: [515-240-0187](tel:515-240-0187) | Email: [warrick.tim@principal.com](mailto:warrick.tim@principal.com)

- Leads Principal Direct Lending, Investment Committee Member
- 30+ years experience within Principal managing credit, fixed income and corporate trading strategies and teams
- Covered mezzanine debt, leveraged bank loans, corporate bonds and asset-backed securities at ReliaStar Investment Research, Inc.
- Drake University (MBA), Simpson College



**Matt Darrah** – Managing Director, Head of Underwriting

Phone: [212-603-3630](tel:212-603-3630) | Email: [darrah.matt@principal.com](mailto:darrah.matt@principal.com)

- Investment Committee Member
- Leads underwriting efforts, philosophy and processes for all direct loan investments
- 19 years experience in credit and direct lending
- Capital Southwest, Petrus Asset Management
- Southern Methodist University



**Nick Pierce** – Director, Head of Operations

Phone: [515-235-9067](tel:515-235-9067) | Email: [pierce.nick@principal.com](mailto:pierce.nick@principal.com)

- Leads operations for Principal's direct lending business
- 19 years investment-related experience
- Previously Product Specialist, Senior Performance Analyst and Fixed Income Performance Leader within Principal
- Iowa State University, CIPM



**Kyle Vanourny, CFA** – Managing Director, Business Development

Phone: [515-878-0612](tel:515-878-0612) | Email: [vanourny.kyle@principal.com](mailto:vanourny.kyle@principal.com)

- Leads business development efforts for Principal Alternative Credit
- 19 years experience in corporate finance, institutional sales and business development
- BlackRock, Tortoise Capital Advisors, Transamerica, PwC
- University of Northern Iowa

## Originations



**Brian Polomsky** – Managing Director, Sponsor Originations

Phone: [312-541-4069](tel:312-541-4069) | Email: [polomsky.brian@principal.com](mailto:polomsky.brian@principal.com)

- 22 years experience in private equity sponsor coverage and direct lending deal execution
- Antares Capital, GE Capital
- University of Chicago Booth School of Business (MBA), John Carroll University



**Brian Miazga** – Managing Director, Sponsor Originations

Phone: [949-639-4619](tel:949-639-4619) | Email: [miazga.brian@principal.com](mailto:miazga.brian@principal.com)

- 19 years experience in private equity sponsor coverage and direct lending deal execution
- NXT Capital, Fifth Street Finance, BMO Capital Markets, William Blair
- University of Chicago Booth School of Business (MBA), Miami University (OH)



**Doug Koch** – Managing Director, Sponsor Originations

Phone: [312-541-4067](tel:312-541-4067) | Email: [koch.doug@principal.com](mailto:koch.doug@principal.com)

- 30 years experience in private equity sponsor coverage and direct lending deal execution
- Antares Capital, GE Capital, Heller Financial
- Northwestern University (MBA), Indiana University



**Nick Piccirillo** – Director, Sponsor Originations

Phone: [203-767-2660](tel:203-767-2660) | Email: [piccirillo.nick@principal.com](mailto:piccirillo.nick@principal.com)

- 10 years experience in private equity sponsor coverage and direct lending deal execution
- Capital One, Antares Capital, GE Capital
- Fairfield University

# Principal Alternative Credit – Direct Lending



**Jeff Milkie** – Managing Director, Non-Sponsor Originations

Phone: [972-653-2944](tel:972-653-2944) | Email: [milkie.jeff@principal.com](mailto:milkie.jeff@principal.com)

- 20 years experience in investment banking, private equity and originations
- The Peakstone Group, GRM Capital, Citigroup, Merrill Lynch
- University of Texas (MBA), University of Wisconsin–Eau Claire



**Jared Talisman** – Managing Director, Non-Sponsor Originations

Phone: [212-603-3612](tel:212-603-3612) | Email: [talisman.jared@principal.com](mailto:talisman.jared@principal.com)

- 20+ years experience in originations, transaction advisory and deal execution
- Stonehenge Capital, GrowthCap, North Sea Partners, Lehman Brothers, Credit Suisse
- Cornell University (MBA), McGill University

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## Underwriting

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**Russ Rowley, CFA** – Managing Director

Email: [rowley.russ@principal.com](mailto:rowley.russ@principal.com)

- Investment Committee Member
- 30+ years experience in corporate finance and credit
- Previously Managing Director of Global Fixed Income Research, Portfolio Manager for Principal Life Insurance Company, PwC
- University of Illinois (MBA), Wheaton College



**Joe Sileo** – Managing Director

Phone: [516-376-6664](tel:516-376-6664) | Email: [sileo.joe@principal.com](mailto:sileo.joe@principal.com)

- 20+ years experience in leveraged finance, direct lending, capital markets and restructuring
- First Eagle Alternative Credit (Head of Capital Markets), Citizens Bank, RBS Securities
- Bucknell University



**Ryan Fick, CFA** – Director

Phone: [515-246-4999](tel:515-246-4999) | Email: [fick.ryan@principal.com](mailto:fick.ryan@principal.com)

- 20+ years experience in corporate finance, investments and credit
- Previously with Principal High Yield team (leveraged loan strategies), Aviva Investors
- University of Iowa (MBA), Central College



**Laura Keffer** – Director

Phone: [312-541-4068](tel:312-541-4068) | Email: [keffer.laura@principal.com](mailto:keffer.laura@principal.com)

- 15 years experience in direct lending
- Capital One, GE Capital
- University of Chicago Booth School of Business (MBA), John Carroll University



**Jeff May, CFA** – Vice President

Email: [may.jeff@principal.com](mailto:may.jeff@principal.com)

- 13 years experience in corporate finance, investments and credit
- Previously with Principal's Investment Grade research team
- Iowa State University, CFA



**Alexander Corbishley, CFA** – Vice President

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- 10 years experience in leveraged finance and credit
- Capital One, AIB, Bank of Ireland
- University of Limerick

# Principal Alternative Credit – Direct Lending

## Underwriting



**Ting Ting Liu** – Vice President

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- 12 years experience in leveraged finance and direct lending
- JPMorgan, Wells Fargo
- Boston University



**Ahria Haghpeykar** – Senior Associate

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- 6 years experience in investment banking and credit
- WoodRock & Co
- Texas A&M University



**Jackie Osenbaugh, CFA** – Associate

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- 6 years experience in investment banking and direct lending
- BMO Harris Bank Sponsor Finance, Kemper Corporation
- IE Business School (Masters in Finance), Taylor University



**Anthony Vikhter** – Associate

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- 4 years experience in credit and direct lending
- Allstate Investments
- Lake Forest College



**Andrew Challenger, CFA** – Associate

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- 7 years experience in corporate finance and direct lending
- American, FTI Consulting
- University of Iowa



**Tucker Panciera** – Associate

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- 6 years experience in advisory and leveraged finance
- Capital One, Ankura
- Fairfield University



**Hope Baisley** – Analyst

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- 1 years experience in audit and direct lending
- PwC
- Fordham University



**Brandon Williams** – Analyst

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- 2 years experience in direct lending
- Ares Management
- William Paterson University

# Principal Alternative Credit – Direct Lending



**Chris Consolo** – Analyst

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- 1 year experience in corporate finance
- Sutton Place Capital Management
- Fordham University (Masters in Finance), University of Delaware

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## Legal & Finance



**Karl B. Goodman** – Internal Counsel

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- Investment Committee Member
- Leads all legal and compliance matters
- Prospect Capital Management, Morgan, Lewis & Bockius LLP
- Duke University (JD and LLM), Stanford University



**Maggie Hibbs** – Internal Counsel

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- Counsel with the Principal Financial Group legal department
- Advises on legal and regulatory aspects of the direct lending business
- Previously in private practice
- Drake University (JD), Luther College



**Corrin Hatala** – Internal Counsel

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- Counsel with the Principal Financial Group legal department
- Advises on legal and regulatory aspects of direct lending business
- Previously in private practice
- Drake University (JD), Iowa State University



**Jill Blosser, CPA** – Chief Financial Officer

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- Oversees planning, implementation, and all finance activities and financial reporting
- 30+ years experience - previously Chief Accounting Officer for Principal Global Investors and external auditor for Ernst & Young
- Drake University (MBA), University of Iowa, NASD Series 7 and 27